



Torys LLP

Automatically convert millions of documents to PDF with only one server

Overview

Torys is a highly respected international business law firm with 300 lawyers in Toronto and New York. Recognized internationally as a frequently recommended law firm in a large number of practice areas, Torys lawyers work together to offer seamless cross-border services to clients on both sides of the U.S.-Canada border and globally.

The Business Challenge

Torys LLP is a U.S.-Canadian Business Law Firm with 600 lawyers in New York and Toronto. Torys offers a wealth of talent and experience and seamless service to clients on both sides of the U.S.-Canada border as well as in Europe, Asia and Latin America.

“There are approximately 1.8 million documents circulating around the firm” says Frank Post, Systems Manager at Torys. Typically these documents are circulated amongst lawyers, clients and the regulatory filing systems that are mandatory within the legal industry. It is important that this information be secure and non-editable, a task that has become more manageable since Adobe PDF became the global standard for exchanging documents. The PDF format allows lawyers at Torys to securely send electronic documents in a non-editable format to clients and external parties. As well, to reduce incoming file sizes, the mandatory Sedar® security filing system and Teraview® real estate application only accept submissions in PDF format.

Torys often purchased intermittent copies of PDF software as the need to convert Microsoft Word, Excel, PowerPoint and Project files increased. It became costly and time consuming to install and maintain the individual desktop licenses. The challenge was to find a replacement that would not only reduce costs and maintenance but also easily integrate into the workflow of each user. Lawyers typically do not have much time to spend learning a new software application.

The Benefits

- Reduced software costs (one server, no client software)
- Simple maintenance and installation
- Minimal training required
- Integrates with existing technology
- Additional functionality available for other workflows

“Adlib Software has put together a great, cost effective PDF conversion utility that really works. We’ve had numerous problems with hardware solutions, and buying a site license of the full version of Adobe would cost a fortune. Adlib ExpressConversion Server is easy to use and implementation was very quick and easy. In the legal environment where the integrity of a document is crucial, Adlib Software has provided a great solution that enables us to transfer documents with our clients safely, quickly and easily.”

Frank Post, Systems Manager, Torys LLP

The Solution

Adlib **ExpressConversion** Server provides PDF conversion functionality to 600 Torys employees from a single server. At their desktop, users can convert to PDF via their right click menu or a shortcut on their Program menu, with PDFs resulting in no more than a minute. The server is also configured so that users can email files to a designated mailbox, automatically have them converted to PDF and returned to the sender via email. Converting files with Adlib **ExpressConversion** Server is so simple that the only training required was a two paragraph email explanation.

In the cases where file size is important, Torys is benefiting from the PDF compression capabilities. For example, “A 100 page document was scanned and resulted in a size ranging from 8 to 40 megabytes.” says Post who added, “When converted and emailed with Adlib **ExpressConversion** Server, the file size was just less than 1 megabyte”. Even more importantly, Adlib **ExpressConversion** Server presents a significant cost savings for Torys. The installation and maintenance fees of a single server license, versus multiple desktop licenses, are both cost and time efficient.

Company

- Torys LLP

Industry

- Legal/Law/Enforcement

Business Challenge

- Reduce maintenance of desktop applications
- Convert millions of documents for PDF
- Integrate one document conversion application into multiple workflows
- Sedar® security filing system and Teraview® real estate application compliance

Products Used

- Adlib **ExpressConversion** Server

Solution

- Automatically turn word documents into PDF
- Compress PDF Documents by up to 80%
- Reduced maintenance and costs compared to desktop alternatives
- Integrated email and shared folder for ease of use



North America: 1.866.991.1704

International: 1.905.631.2875

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